

# KOONGGA

## Bulletin of THE ROTARY CLUB OF KU-RING-GAI Inc

1998 - 99

5<sup>th</sup> JULY 1999

Vol 42 No. 1

### Guest Speakers

**Tonight** **CLUB CHANGEOVER - Roseville Golf Club**

**12 July** **Phillipa France –**

*“The Royal Flying Doctor Service”*

**19 July** **Club Forum**

**26 July** **Dr Geoffery Paynter –**

*“The Rotary Eye Project in Solomon Islands”*

### Coming Events

Sun 7 Nov

**Ku-Ring-Gai Fair – Bicentennial Park**  
Club sausage sizzle stand 10.00am – 4.00pm

### COMPAWARE - Contact Neil Garling if unable to attend - 98753615

Tue 6 Jul	Wed 7 Jul	Thu 8 Jul
Joyce Cribb	Peter Caves	Rodney Higgs
Gwen Ivey	Helen Caves	June Higgs
Ken Murphy	Neil Garling	Gerry Hoy
Amy O'Neil		Cheryl Hoy
Ros Pritchard		Laurel Jackson
Trg: Tony McClelland	Instr: Frank White	Instr: Bob Ivey

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Photocopying and collation by Gerry Hoy: E-mail: [adsom@aisa.net.au](mailto:adsom@aisa.net.au)

## Who?

## When?

## Where?

### Last meeting

28 June

### Visitors

Judy Garling

Ank Karakashian

### Apologies

Norris Dunn

Raymond Au

Brian Cato-Symonds

Frank Fisher

Jim Forsyth

Dilys Geddes

Graeme Kibble

Ted Price

Frank Simons

Ian StClair

Neil Tuffley

Ian Turner

Michael Tyler

Frank White

John White

### On leave

### Make-ups - District Changeover:

PDG I Skellet

Pres Bob Ivey

Patricia Skellet

Pres. Elect Ivan Cribb

pp David Forsythe

Joyce Cribb

### Happy Days JULY 1999

#### Birthdays

19<sup>th</sup> Susan White

25<sup>th</sup> Peter Kipps

27<sup>th</sup> Gwen Ivey

30<sup>th</sup> Pat Fisher

31<sup>st</sup> Susanne Hledik

### Anniversaries

8<sup>th</sup> Peter Kipps

Market	JULY		AUG	
0800 to 1030	Peter Kipps	Brian Cato-Symonds	Rodney Higgs	Gerry Hoy
1030 to 1300	Peter Caves	Ken Murphy	Harry Jerram	Patricia Skellet
1300 to finish	John Aitken	David Forsythe	Graeme Kibble	Brian Jessep
<b>Reserve</b>				

### Door Team

#### Chairman:

Peter Hledik

#### Assistant:

Ed. Karakashian

July	August	September
Gerry Hoy	Rodney Higgs	David Seymour
Raymond Au	Harry Jerram	Neil Tuffley
Tim Philips	Arthur Stautner	Brian Cato-Symonds

## Last Week – 28 June 99

### From the President:-

- Pres Bob, in reference to next Monday night's changeover, thanked the Members for the support he received during the year and declared the past year "the best" and acknowledged the great enjoyment and fun he experienced.
- 382 persons attended the District changeover at the Harbord Diggers Club, a very comfortable and relaxing venue that took the toll on some attending ladies during the 'extended' speeches.
- Edmund & Ank undertook to mail some 800 Achievement prospectuses within the next 24 hours. GREAT EFFORT

### GUEST SPEAKER JOHN O'HARA

John O'Hara our guest speaker from "Drug Arm & Suicide Prevention" a District Community Service, Youth Program, tried to make us understand the problems associated with and that surrounds the drug-issue.

It was also of interest to hear of the "Power of Change" – a breakdown of an association which first hand appeared to

spell disaster has resulted in



more, stronger and more pro-active support from the most unexpected sources.

*John O'Hara – by Brian Jessep*

John's dream is to establish a rehabilitation farm on the central north coast with the support of Rotary District 9680 and some of the Rotary clubs on the North coast.

### PRESIDENTS REPORT 1998-99 Bob Ivey

**Introduction.** Another successful year ends in which we

participated in major projects and events, such as Achievement, Gordon Markets, Neringah Hospital and our 40<sup>th</sup>

Anniversary celebration – and I had the privilege of presenting Paul Harris awards on behalf of members to Neil Garling and Peter Kipps.

We also introduced some variation to fellowship activities, which I believe helped nurture even further the solid spirit of our club.

On a more formal front we tackled the discussion of some rather controversial issues; issues that had the potential to divide. However, on each occasion I was honoured to be associated with healthy, mature and well considered debate.

**Membership.** It was disappointing to see membership decline. However, I am pleased to report that we have obtained a copy of PP John Moon's survey conducted four years ago, of nearly 300 businesses in the Gordon-Pymble area and have commenced the task of entering the hand written information into a computer database. We will also make use of a Yellow pages CD.

This tool will open the door to a variety of membership programs,

such as mail-merged invitations to special nights, maintenance of a list of 'prospects' and their status, etc.

**My Aims.** Twelve months ago I expressed as my aims to be:

- efficient club management
- not to spread our income too thinly
- to encourage meaningful fellowship
- to implement the Compaware program, and **to provide interesting meetings.**

Members may judge the level of our successes.

**Highlights.** Besides recognising the efforts of two more of our members, the highlights of the year as I saw it are discussed below.

### Major Projects

**Neringah Hospital.** The 12 new beds provided for Neringah also brought some worthwhile publicity, thanks to our publicity officer John Ellis.

**Achievement98.** While attendance trends are down, participants and their nominating companies continue with their praise of the project. We must not underestimate the importance of this program to the community as well as to our club and each of us must continue to give it high club priority. Reviewed marketing techniques will

be implemented for Achievement99.

**Gordon Markets.** The market continues to be a mainstay for the club.

## COMP AWARE

### Computer Training For Us

The most significant fellowship activity introduced to our club, some would suggest perhaps ever in our 40 years, was the computer training idea proposed by Tony McClelland. So simple it was brilliant – that club members who know a little about computers teach those who do not, partners included.

Thanks to the generosity of club members we now are very fortunate to have a club training room of six computers in a member's house – all networked and with E-mail and Internet access. For over eight months now that room has been occupied by members and their partners up to three nights per week.

### What has CompAware Done?

- In July 1998 approximately 15 club members had access to E-mail (some

hardly used it). 28 now use it regularly to communicate to other members and family.

- Fellowship has been enhanced.
- A club members' computer database of up to date names, addresses, phone numbers, anniversaries, rosters, etc, is used as a central reference file and for creation of rosters, attendance lists, name labels, seating plans etc. E-mail is a convenient and quick way to distribute copies as needed.
- For our 40<sup>th</sup> function, the table seating plan and place name cards were produced on a computer.

### The Club's Electronic Future?

- **The Koongga** - Already a number of members contribute to the club newsletter 'Koongga' by E-mail. The major advantage of E-mail is that the editor can insert information received without re-typing. Soon, as training progresses, the editor's job will be one of sorting and formatting, rather than creating. Truly a club team effort.
- Many members will feel comfortable using a computer for research, financial,

communication with family and other members – and to share in club administration.

### Monday Night Meetings

I don't think we can say that meetings were not interesting, thanks to the efforts of our program co-ordinator Tony McClelland with some fine guest speakers.



Well done Tony.

### Fellowship

**Home Rounders.** The aim of home rounders was to create an environment that would encourage closer fellowship among small groups that perhaps would not otherwise meet. Those who participated indicated that they enjoyed the experience. I believe the program would be improved by making it easier for individuals to participate.

**Other Social Activities.** A variety of choices were offered, from train trips, to

functions in a member's home, restaurant nights and of course our 40<sup>th</sup> Anniversary including the lead up raffle organised so well by Michael Tyler.

My sincere thanks to those who helped make it such a successful year for the club and an enjoyable year for me. In particular I would like to mention:

- *Patricia Skellet* for club service
- *David Forsythe* for social
- *Gerry Hoy* for another 12mths of Koongga printing and collation
- *Neil Garling* for the energy expended in his first directorship
- *Frank & Pat Fisher* and *Neil Garling* for the long hours spent on the bowel cancer project.
- *Peter Pritchard, Wally Forbes, John Ellis* and *Allan Rowe* for Gordon market work.
- *John Ellis* for being a quiet achiever in publicity.
- *Dilys Geddes & Peter Kipps* for the long hours getting Achievement up and running last year.
- *Richard Cross* for bringing me a smile on Mondays as Sgt at Arms.

➤ *Harry Jerram* for taking a load off my shoulder by so ably keeping track of the sick & wounded.

➤ And thank you to my Board, members and partners who helped in many other ways I have not listed – and most of all **Gwen** for all the behind the scenes support I could not have done without.

➤

**Bob Ivey**  
**President**

## SECRETARY REPORT

**Peter Hledik, pp**

### Meetings

The Board met 8 times during the Rotary year, Club Assemblies were held regularly on a quarterly basis. The AGM took place on Monday, 7<sup>th</sup> December 1998. Board-meeting attendance was exceptionally high, achieving an overall rate of 88% Meeting agenda, minutes and financial statements have been prepared and distributed regularly. Copies of all agenda and minutes are on file.

### Appointment

Ross & Kitchener, Chartered Accountants have consented to act on honorary basis, as Auditors for the Rotary year 1998 / 99 and future years. The Board has expressed the Club's appreciation.

### Returns

All quarterly and half-yearly Returns to Rotary International and Rotary Down Under have been processed promptly. The 1999 Annual Statement, with relevant reports and audited accounts (Rotary year 1997/98) have been lodged with the Department of Gaming and Racing; Office of Charities.

### Correspondence

Incoming - Our PO box has been cleared twice weekly to ensure that any correspondence requiring urgent action be processed without delay. Correspondence addressed to the PO box has been opened by the Secretary and logged before passing it on to the relevant Officer or Director for action.

Outgoing - The task of handling outgoing correspondence is minor, all of the Directors employing their own resources. The more widely use of E-mail within, as well as externally to the Club, has assisted in gaining

better and faster communications at reduced costs. The lack of total electronic (E-mail) coverage between members does require the weekly mailing of the hard-copy Bulletin to absent Members and District Officers.

### Membership

Member's DataBase has been maintained by President Bob and was regularly updated with input from this office to reflect classification, type of membership, address and other changes.

During the year the Club gained 2 new members and lost 5. The year-end membership of 50 (4F & 46 M) is made-up of 30 Active and 20 Senior Active members, with no honorary membership having been granted this year.

### Acknowledgment:

I would like to thank President Bob, Members of the Board and to the Club for their support and co-operation throughout my four years as Secretary, a task and position I always looked upon as a privilege and honour.

I wish my successor a successful and satisfying experience.

**Peter Hledik**  
**Secretary**

## TREASURERS REPORT

Year Ended June 1999  
**John Aitken**

### Club Account

The Club Account ended the financial year in a far more healthy balance than last year with the current balance up by \$1000. This is primarily due to Membership Dues being up \$800 and profit from the 1998 Christmas function up \$1300 compared to last year's expenditure.

Club dues and meal costs were correctly pitched to meet the needs of the club administration for the current financial year.

As discussed at the last Club Assembly the meal costs will rise by \$1 to \$16 in line with increased charges from the Bowling Club, club dues remain unchanged at \$230.

### Project Account

Income was severely affected by low attendance at Achievement 98 with net income down by \$11,000. Market income was up by more than \$4,000, due to timing of dividends from Turrumurra Rotary Club. Overall Project Income was \$43,948.

To meet the Clubs commitments for the next financial year \$10,000 was drawn down from fixed deposit

leaving a healthy balance in the Project Account to meet commitments for Achievement 99 which will occur early on in the new club year. The balance remaining in fixed deposit is \$16,000.

The Club made the following contributions,

Community	\$30,350
International	\$9,150
Youth	\$3,300
Boards Discretion	\$1,200
<b>Total</b>	<b>\$44,000</b>

## CLUB SERVICE REPORT

**Patricia Skellet**

**Club Service Director**

Club Service is Rotary's first Avenue of Service. It is responsible for ensuring that our Rotary Club runs efficiently and effectively within the guidelines set by Rotary International and the Club's Constitution and By-laws. My personal thanks go to the Chairmen of the various Committees and all those members who have assisted me in the various tasks this year.

Thanks are also due to the Management and Staff of West Pymble Bowling Club for their continuing co-operation and to Richard and Jan Keith, our

hardworking caterers, for their cheerful provision of our weekly repasts, despite not always knowing how many to expect for the evening.

### Membership:

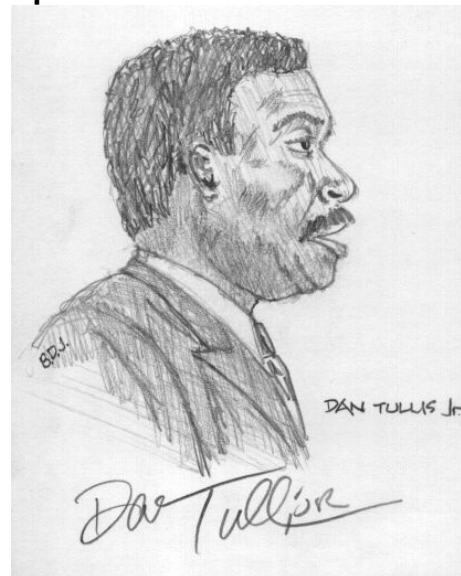
Current membership stands at 50. It is my unhappy duty to report that our membership is declining. We were sorry to lose PP David Moore and rotarians Marcia Walters, Jeannette Steer, Barry Haylock and Richard Stanton and thank them for their individual contributions to our Club. Extended Leave of Absence was granted to Brian Richards. On the brighter side, we welcomed Tim Phillips as a new member and Arthur Stautner is also waiting in the wings.

Membership is an area upon which all members should be actively and enthusiastically focussed. Talking to and encouraging suitable candidates to join our Club is important.

### Attendance:

Average attendance throughout the year was 77%. Our Attendance Roster, for a number of reasons, was not very successful this year and I take this opportunity of thanking stalwarts such as Bob Vernon and Ken Murphy for filling the void on so many occasions.

### Speakers:



Dan Tullis Jnr – "Show Boat"  
speaker 28 Sep 98

An excellent Speaker Program was arranged by Tony McClelland and was a highlight of Club meetings throughout the year. The year saw an interesting mix of topical subjects that held our attention, and community members addressing our Club.

We were honoured in March to have Dr. Catherine Hamlin to speak to the Club. Dr. Hamlin is the co-founder of the Fistula Hospital in Addis Ababa, and in recognition of her work over many years, Dr. Hamlin was

awarded Rotary International's highest honor - the 1998 Rotary Award for World Understanding. This meeting was well attended and we welcomed a number of visitors from other Rotary Clubs, Inner Wheel and Zonta.

### Bulletin:

In the early part of the year we lost the services of PP David Moore as Editor. Throughout the year the bulletin has variously been produced through the efforts of President Bob, PP David Forsythe and now Ian St Clair. Our thanks are due to Jerry Hoy who has been responsible for the production aspects of the Bulletin.

### Public Relations and Publicity:

During the year PP John Ellis and I attended the District Public Relations Seminar and found it of much value. John has performed the task of getting suitable publicity for our club in the print media very well for a number of years and is to be congratulated on his success.

### Sergeant-at-Arms:

PP Richard Cross, ably assisted from time to time by PP Brian Jessep, performed this role with distinction. Fine sessions have been first class and let us not forget those members who arrived early each week to assist with the setting up of the room.

### **Welfare:**

PP Harry Jerram had a busy year in this role. He managed to keep track of the condition and progress of so many members or their partners who were hospitalised or confined to their homes throughout the year. It is an important task that we make sure that our members and their families are not forgotten in times of trouble and any small words of comfort or assistance I am sure are much appreciated by the recipients.

### **Fellowship:**

A *GREAT* year we have had. Events which spring to mind are the hugely successful Tennis Afternoon, followed by an informal dinner at the home of Tony and Joan McLelland. A most successful Seafood evening was held at the home of PP David and Patricia Forsythe (David will never forget that Oysters Kilpatrick are made with fresh oysters, not bottled!). The end of the year saw the Christmas Party held at the home of Bob and Gwen Ivey - a balmy, "al fresco" evening with good food and good wine, enjoyed by those who attended. Once again - thank you Bob and Gwen.

On a slightly different note a number of rotarians were

fortunate to enjoy a tour of the Sydney Super Dome at Olympic Park, by courtesy of the Abigroup and former member of this Club, Trevor Nye. They not only enjoyed the tour and the rather special refreshments afterwards, but went home with a bottle of commemorative port as well. Thanks to PDG Ivan for arranging this visit.

Our Club has participated in some fellowship outings during the year - notably Christmas in August, at the Hydro Majestic Hotel at Medlow Bath, the Vintage Train Trip to the Southern Highlands, and a recent

visit to the Bavarian Restaurant at West Gordon. These occasions, devoted to fellowship, have proved very successful, and our thanks to PP David Forsythe, and Rtms. Adele Mitchell and Arthur Stauntner for arranging these opportunities.

### **District Conference:**

Some 23 members and partners journeyed to Tamworth in March for DG Alex' Conference with a country theme. Informality prevailed throughout an excellent weekend and our members ensured that their hearts were



looked after by imbibing copious quantities of red wine. Thank goodness our Club was on the fast train home or even more would have been consumed. PDG Ivan and Patricia were selected as aides to the Rotary International President's Special Representative to the Conference, PDG John Thorne and Shirley from Tasmania. The Skellets had a most enjoyable five days with John and Shirley yet another aspect in the wide world of Rotary.

### **40<sup>th</sup> Anniversary Dinner:**

This was held on 6<sup>th</sup> February, 1999, and was attended, not only by our District Governor Alex, and Jan Gow and DGN Michael, and Anne-Marie van Heeswyk but also by a number of Past Presidents and Past Members of our Club and their Partners. It was a great night of fellowship and "do you remembers" inspired by the table of memorabilia set up for the occasion. The Dinner was held at the North Ryde RSL Community Club and the Speaker was well-known ocean sailing navigator, Lindsay May. My thanks to all members who assisted me in bringing this night to fruition.

Finally, may I express my appreciation to President Bob for his co-operation and assistance

throughout a busy year. Despite a number of "challenges" he remained cheerful and confident - it was a pleasure to work with you, Bob. Thank you also to Gwen Ivey for being our hostess at the very convivial Board Meetings held throughout the year in the Ivey home. I have enjoyed my first experience as a member of the Board of our Club and look forward to continuing the experience under President Elect Ivan Cribb.

**RTN Patricia Skellet -  
Club Service Director**

## **COMMUNITY SERVICE REPORT**

**Neil Garling  
Community Service Director**

1999 was a year in which our Club was able to contribute significantly to our community as we had an excellent budget to commence the year, reflecting a lot of hard work in fund raising by members in the previous year. Some of the main projects were as follows.

**Neringah Hospital, Wahroonga** were presented with a cheque for \$25,000 to purchase Medcraft 500 beds costing \$2070 each. This was gratefully accepted by the Hope

Healthcare representative & will be used in the hospital that provides comprehensive palliative care both in hospital & the community to serve the terminally ill.

**Lifeline Hornsby Ku-Ring-Gai** were given \$3000 to be used with other 9680 funds to be co-ordinated by Lindfield Club, to purchase a replacement Van used to collect second hand clothing & furniture, which provides Lifeline 's main source of income. The Van will display the names of participating Clubs.

Provided **\$1500 for the Delta Society' Pets in Residence** project'. Subsequently our dog 'Lady Scruffy' has provided great comfort in a Nursing home at Woollahra.

#### **Grief Support.**

A relatively unheralded group received \$500 that caused them to be elated, & will be used in their very valuable work. Volunteers provide 24 hour confidential support to those who have lost loved ones.

**Carers' Night** which recognises these marvelous people in the community who devote themselves to others, as explained in the Community Service Bulletin issued at the

Tamworth Conference.

**Bowelscan** project resulted in the sale of 803 kits through the efforts of members & Pharmacies in our area, including Price's.

**Gordon Chamber of Commerce** asked us to provide a barbecue at their initial attempt to interact more personally with the Community. Although not a success it may lead to bigger & better things.

**Tree of Joy** project has been a success for many years at the Gordon Centre & resulted in many gifts for children to be used through the Smith Family & Mercy Family Life centre at Wahroonga.

#### **Christmas Cakes & Puddings.**

Initially we thought we would buy 20 from Lindfield, but without too much effort we sold over 100. Thanks also to Ted Price for his efforts in this project.

Thanks to all participating members for their contribution throughout the year.

**Neil Garling**  
**Community Service Director**

## **INTERNATIONAL SERVICE REPORT**

**Ivan Cribb**

**International Service Director**

The funds available for the avenue of International Service in this year were significantly reduced as compared to the previous year as a result of two factors. The proceeds from Achievement 1998 were down on Achievement 97. President Bob Ivey also wished to expend a greater proportion of available funds on Community Service projects in the Ku-ring-gai area. As a result the Board budgeted \$9,950.00 for International Service projects as compared with the budget of \$15,000.00 in 1997/98.

The International Service Committee again endorsed the policy of concentrating, so far as possible, on assistance to the South Pacific area. Circumstances prevented this policy from being implemented in full. Nonetheless I believe it to be a sound policy as my instinctive feeling, is that the South Pacific receives a relatively small proportion of Rotary assistance. Regrettably RI does not publish figures as to the amount of funds directed into various geographic regions and therefore there is no hard evidence to substantiate this impression. Nonetheless I feel reasonably confident that it is the case. Even our own District seems to focus less attention on the South Pacific than it does on other areas further distant from Australia.

A total of \$9,159.85 was spent by this club on the following international projects on which I shall also briefly comment:-

<b>Rotary Foundation</b>	\$3,160.00
<b>ANZA medical assistance in Indonesia</b>	\$2,025.00
<b>Aid for Kosovo refugees</b>	\$2,000.00
<b>Water supply for PNG villages</b>	\$1,000.00;
<b>Molly Machingambi</b>	\$774.85;
<b>Open Heart Mongolia</b>	\$200.00.

#### **Paul Harris Fellowships.**

The contribution to the Rotary Foundation enabled the club to award two Paul Harris Fellowships during the year. RI announced that it had made a very substantial grant to the International Committee of the Red Cross for the assistance of **Kosovo refugees** and requested all Rotary clubs to assist by way of direct contributions to the ICRC or by donations via RI. In the latter case contributions earmarked for the ICRC would attract credits for the award of Paul Harris Fellowships. This was the course adopted by the club in making its donation on your behalf of \$2,000.00 to this most worthy cause.

This also involved the use of funds which had been budgeted for the **Rotarians Against Malaria program**. This, too, I believe to be a very worthwhile program deserving of this club's continued support but the overwhelming humanitarian disaster of **Kosovo** seemed to your board to take precedence.

**ANZA consists mostly of the wives of expatriates working in Indonesia who carry out charitable work among poor Indonesians.** The money was donated to this group at the suggestion of pp John White who had come into contact with the group while staying in Indonesia. The funds were donated specifically to fund operations for the correction of **facial disfigurements of five children.**

In Indonesia such disfigurements, not only carry with them the effect of the disfigurement itself, but also the exclusion from society altogether of the victim. The carrying out of the operations has because of the disturbances in Indonesia, taken longer than one might have hoped, but all five operations have now been carried out. Before and after photographs are expected soon.

The club received during the year a request from the Rotary Club of Masvingo (Zimbabwe) to support the **education of Molly Machingambi** for a further 2 years up to university entrance level. We had received very little feed back from the Masvingo club of Molly's progress over preceding years. However, a closer link has now been established as a result of which we learned that she had lost both her parents. We have received a letter from Molly herself and a photograph of her, which was shown to club members. The estimate of the cost of her continued education is US\$1,100. In response US\$500.00 has been remitted to the Masvingo club which should cover

Molly's expenses for calendar year 1999.

**\$1,000.00 for water supplies from rural villages in PNG** represents the continuation of support for this scheme from the previous year.

**\$200.00 for Open Heart Mongolia** was a donation in response to a request from District to meet the costs of transport to Sydney and treatment of a Mongolian man whose leg had become gangrenous as the result of injury. Approximately \$800.00 was not expended from the International Service budget. This was deliberate in order to make funds available for funding **more young people to attend Vision Valley.** It was judged that the budget adopted for Youth Service earlier in the year had been insufficient.

I have enjoyed my experience as Director International Service and I shall certainly continue to take an interest in this portfolio in the coming year. I hope my successor will find it as interesting and fulfilling as I have.

**Ivan Cribb**  
**Director International Service**

## **YOUTH REPORT**

**Frank White**

**RYLA.** Two students were sent to the Rotary Youth Leader training scheme, \$950

**MUNA.** Two teams were sponsored for the Mini United Nations debating forum, \$320

**Vision Valley.** Ten young people were sponsored for the training camps held at Vision Valley, \$2,000

**District contribution** to exchange outback - \$100.

Youth Total \$3,370

A word of thanks to the Youth Committee for their support during the year.

**Frank White**  
**Youth Service Director**

## **VOCATIONAL SERVICE REPORT**

**Peter Kipps**

### **Achievement**

The highlight of Vocational Service was, as usual the Achievement 98 program. Over the weekend nearly every club member played a part and once again there were many comments from attendees on the professional way in which the weekend was conducted. The program contributed a surplus of around \$25,000 to the clubs coffers, a very welcome contribution, but well down on previous years. In spite of refined and sustained marketing the numbers were less than 75% of capacity. This continues a worrying trend that has been noticeable for several years.

The feedback from attendees is however so positive that we remain

convinced that we have a viable program. We do however have to find new ways to market it. A radically redesigned and modernised brochure has been produced for this years efforts and will certainly help to get the attention of prospects. However the "mailer plus telephone follow up" approach will have to be supplemented with more innovative marketing in the years to come.

Mailing has just commenced for this year's program. Good luck to those involved!

### **Pride of Workmanship**

A club Pride of Workmanship evening was held over pending a suggestion from Waitara club that a combined Pride of Workmanship evening be held. We attended a regional meeting in April at which it became clear that the intention was to put on a gala evening with a high profile speaker at which the best candidates from each region would be recognised.

While we are happy to support this evening our club's view is that Pride of Workmanship should strive to recognize a larger number of solid achievers, rather than a few super performers. So we will be holding our own Pride of Workmanship evening at the club in the next 6 months and will also invite at least one of our attendees to attend the regional gala evening when that takes place.

**Peter Kipps**  
**Vocational Service Director**

